



# Sell to the Government – the World’s Largest Buyer

The U.S. government budget is projected to be \$3.5 trillion for 2010. The 2010 budget includes \$533.7 billion for the Department of Defense, a 4% increase from 2009.<sup>1</sup> The Department of Defense accounts for 3 of the top visitors to ThomasNet.com – the U.S. Army, Navy and Air Force.

<sup>1</sup> The White House Office of Management and Budget

## Who are ThomasNet.com Government Users?

- The U.S. Military
- Major Government Research Laboratories
- Federal Government Agencies and Departments
- State Governments and Agencies
- City Governments
- Local Municipalities

## Do Business with Government Users

Many government institutions have multiple contacts using our site. These are a few of the many organizations that have hundreds of registered ThomasNet.com users:

- U.S. Air Force
- U.S. Navy
- U.S. Army
- U. S. Postal Service

## These government users bring their purchasing power to ThomasNet.com. Are you getting your share?

### U.S. Federal Departments and Organizations

- |   |   |                                     |
|---|---|-------------------------------------|
| U.S. Department of Health and Human Services                    | U.S. Fish and Wildlife Services                   | U.S. Senate                         |
| U.S. Department of Justice                                      | U.S. General Services Administration              | U.S. Southern Command               |
| U.S. Department of State  | U.S. Geological Survey                            | U.S. Supreme Court                  |
| U.S. Department of the Interior                                 | U.S. Government Printing Office                   | U.S. Postal Service                 |
| U.S. Department of the Treasury                                 | U.S. House of Representatives                     | U.S. Department of Veterans Affairs |
| U.S. Department of Transportation                               | U.S. International Trade Commission               | Federal Aviation Administration     |
| U.S. Dept. of Agriculture                                       | U.S. Joint Forces Command                         | U.S. Department of Energy           |
| U.S. Dept. of Health and Human Services, Program Support Center | U.S. National Archives and Records Administration | U.S. Department of Labor - OSHA     |
| U.S. Dept. of Housing and Urban Development                     | U.S. Patent and Trademark Office                  | U.S. Nuclear Regulatory Commission  |

## Top 10 Government Users of ThomasNet.com

1. U.S. Army
2. NASA
3. U.S. Air Force
4. Navy Network Information Center
5. U.S. Department of Veterans Affairs
6. U.S. Department of Transportation
7. U.S. Postal Service
8. Oak Ridge National Laboratory
9. U.S. Department of Agriculture
10. Sandia National Laboratories



## Laboratories

- Ames Laboratory
- Argonne National Laboratory
- Atlantic Oceanographic and Meteorological Laboratory
- Battelle Pacific Northwest Laboratory
- Brookhaven National Laboratory
- Idaho National Laboratory
- Knolls Atomic Power Lab
- Lawrence Berkeley National Laboratory
- Lawrence Livermore Laboratory
- Los Alamos National Laboratory
- National Renewable Energy Laboratory
- Naval Research Laboratory
- Oak Ridge National Laboratory
- Princeton Plasma Physics Laboratory
- Sandia National Laboratories

## State Governments

- Alabama
- Alaska
- Arizona
- Arkansas
- California
- Colorado
- Connecticut
- District of Columbia
- Florida
- Georgia
- Hawaii
- Idaho
- Illinois
- Indiana
- Kansas
- Kentucky
- Louisiana
- Maine
- Maryland
- Michigan
- Missouri
- Montana
- Nebraska
- Nevada

- New Hampshire
- New York
- North Carolina
- Ohio
- Oklahoma
- Oregon
- Pennsylvania
- Rhode Island
- South Carolina
- Tennessee
- Utah
- Virginia
- Washington
- Wyoming

## Counties

- Aiken County, SC
- Clark County, WA
- Coconino County, AZ
- Culpeper County, VA
- Fairfax County, VA
- Glynn County, GA
- Grant County, OR
- Hall County, NE
- Hamilton County, OH
- Harford County, MD
- King County, WA
- Lake County, FL
- Lawrence County, IN
- Loudoun County, VA
- Maricopa County, AZ
- Monroe County, FL
- Nassau County, NY
- Placer County, CA
- Riverside County, CA
- Rowan County, NC
- Sedgwick County, KS
- Suffolk County, NY
- Sumter County, FL
- Washington County, UT
- Waukesha County, WI
- Webb County, TX
- Worcester County, MD
- Yamhill County, OR

## Cities and Towns

- Albuquerque, NM
- Amherst, MA
- Baltimore, MD
- Bellevue, WA
- Blacksburg, VA
- Bloomington, IN
- Boston, MA
- Broken Arrow, OK
- Chandler, AZ
- Chattanooga, TN
- College Station, TX
- Columbus, OH
- Detroit, MI
- El Paso, TX
- Eureka, CA
- Fayetteville, GA
- Florence, KY
- Frankfort, KY
- Frisco, TX
- Gaithersburg, MD
- Greenwood, IN
- Hatfield, MA
- Hayward, CA
- Hialeah, FL
- Honolulu, HI
- Hutto, TX
- Indianapolis, IN
- Las Vegas, NV
- Leesburg, FL
- Lowell, MA
- Lynchburg, VA
- Madison, AL
- Memphis, TN
- Miami Beach, FL
- Montgomery, AL
- Mountain View, CA
- New York, NY
- Odessa, TX
- Phoenix, AZ
- Plano, TX
- Redmond, WA
- Rochester, NY
- San Antonio, TX
- San Diego, CA
- San Jose, CA

- San Lorenzo, CA
- Santa Barbara, CA
- South Bend, IN
- St. Charles, IL
- Tempe, AZ
- Tuscaloosa, AL
- Waterbury, CT
- West Bend, WI
- West Haven, CT

## Foundations and Institutions

- California Department of Cancer Research
- National Cancer Institute
- National Science Foundation
- U.S. Office of Surface Mining
- Woods Hole Oceanographic Institution

## Governments Worldwide

- Brazil
- China
- Colombia
- Cyprus
- Ecuador
- Egypt
- India
- Ireland
- Israel
- Jordan
- Latvia
- Malaysia
- New Zealand
- Pakistan
- Singapore
- South Africa
- Turkey
- Ukraine
- United Kingdom
- Venezuela

### For more information:

Contact your local ThomasNet representative or call 800.879.6757