

Buyers of Optics from a Range of Industries Use ThomasNet.com

The many applications of optics, and optical engineering, are sought by buyers in hundreds of different industries.

The introduction of high brightness LEDs in the last few years has increased the demand for the redesign of many optical products.* Buyers come to ThomasNet.com for the optical products they need.

*SPIE's oeMagazine, August 2005

What Optics Buyers Purchase:

Achromats	Infrared lenses	Optical lenses
Anti-reflection coatings	Infrared optics	Optical metal polishing
Anti-slip discs	Laser displays	Optical plastic polishing
Aspheric lenses	Laser filters	Optical prisms
Ball lenses	Laser grade optical substrates	Optical sensors
Beam splitters	Laser lenses	Optical windows
Boscopes	Laser mirrors	Plasma displays
Collimators	Laser optics	Plastic lenses
Conical lenses	Lasers	Plastic mirrors
Crystals	LCD displays	Precision optics
Cylindrical lenses	LED displays	Prism lenses
Diamond machining	LEDs	Prisms
Diffractive filters	Lens coatings	Reflective coatings
Fiber-optic connectors	Microscope lenses	Reticles
Fiber-optics	Microscopes	Scanners
Filters	Mirror coatings	Shutters
Fresnel lenses	Mirrors	Sight gages
Glass blocks	Molded lenses	Spectrometers
Glass coatings	Optical coatings	Spherical lenses
Glass filters	Optical displays	Test and measurement equipment
Glass machining	Optical encoders	Thin film coatings
Glass polishing	Optical fibers	Wedges
Glass tubing	Optical filters	Windows
High precision glass cutting	Optical flats	
Infrared filters	Optical instruments	

What Buyers are Saying About ThomasNet.com:

"ThomasNet.com is a great site, and an important part of the purchasing process. When initiating a second sourcing program, your site was the first site I searched. I found what I needed."

Nathan Daley
Purchasing Manager
Biogen IDEC

"I used ThomasNet.com when I was looking for Hastelloy® set screws. I found two suppliers to contact."

Model Maker
Pfizer Inc.

"ThomasNet.com has a lot of useable information. It's good that you can get it all from one source."

A.J. Bedi
Procurement and Global Sourcing
States Industries

"I access ThomasNet.com through the ThomasNet Toolbar about twice a week. I generally search by product/service and search nationwide. The value of my last purchase was \$100,000."

Jim Williamson
Engineer/Technical Advisor
Halliburton

Examples of companies that visit **ThomasNet.com** to buy optical products and services:

In Aerospace and Defense

Aerojet	Embraer Aircraft Holding Inc.	NASA
Armor Holdings Aerospace and Defense, Inc.	Federal Aviation Administration	Northrop Grumman
Barnes Aerospace	General Dynamics Corp.	Parker Hannifin Corp.
Boeing	GKN Aerospace, Aerostructures	Raytheon
Computer Sciences Corp.	Harris Corp.	U.S. Air Force
Crane Aerospace and Electronics	Honeywell	U.S. Army
Dassault Falcon Jet Corp.	Honeywell International Inc.	U.S. Navy
DuPont Company	Kistler Aerospace Corp.	United Defense
Eaton Aerospace LLC	L-3 Communications	United Technologies Corp.
	Lockheed Martin	

In Communications

Andrew	Harris	Qualcomm
Avaya	Juniper Networks	Scientific-Atlanta
Cisco Systems	Lucent Technologies	Tellabs
Corning	Motorola	

In Telecommunications

Alltel	Comcast	Nextel Partners
AT & T	Cox Communications	NTL Holdings
Cablevision Systems	DirectTV Group	Qwest Communications
Centurytel	Echostar Communications	Sprint Nextel
Charter Communications	IDT	Verizon Communications
Citizens Communications	Level 3 Communications	XO Holdings

In the Automotive Industry

Audi	Jaguar	Renault
BMW Group	Land Rover	Saab
DaimlerChrysler	Mazda	Toyota
Ford Motor Co.	Mitsubishi Motors	Volkswagon
General Motors	Nissan	Volvo
Honda	Porsche	

In Computers and Computer Peripherals

Apple Computer	IBM	Sun Microsystems
Dell	Lexmark International	Symbol Technologies
EMC	Maxtor	Western Digital
Gateway	NCR	Xerox
Hewlett-Packard	Pitney Bowes	

In Medical and Pharmaceutical Companies and Hospitals

Amgen	Johnson and Johnson Health Care Systems, Inc.
AstraZeneca Pharmaceuticals	Medtronic, Inc.
Bellevue Hospital Center, New York	Pfizer, Inc.
Bristol-Myers Squibb Co.	Quest Diagnostics
Caremark, RX	Roche Diagnostics
Christ Hospital, Cincinnati	Sarasota Memorial Hospital, FL
Duke University Medical Center, Durham, NC	Schering Plough
Eli Lilly and Company	St. Louis Children's Hospital
Emory University Hospital, Atlanta	Tyco Healthcare
Fox Chase Cancer Center, Philadelphia	Washington Hospital Center, Washington, D.C.
Genentech, Inc.	Wyeth Pharmaceuticals
GlaxoSmithKline	Yale-New Haven Hospital, New Haven, CT
Harvard Medical School, MA	ZLB Behring

What Sellers are Saying About ThomasNet:

"We receive 3-4 inquiries per day that can be attributed to ThomasNet.com. We do no other advertising."

Vincent Gamboli
VP Marketing
Wego Chemical & Mineral Corp.

"A good number of our largest customers, including Allied-Signal, Kodak, Goodyear and GE, found us by first turning to ThomasNet."

Hap Phillips
President
Advanced Process Technology, Inc.

"I truly believe that ThomasNet delivers the most bang for your buck that you can buy! It's a great value that delivers a tangible ROI."

Alan Schlesinger
Airflotek

"No other marketing resource matches the exposure Thomas provides for the cost."

Stew Gaumer
Sales Manager
Agri-Industrial Plastics Co.